

Explore how Cobalt’s speed, quality testers, and effective communication help Cengage scale security testing.



Why Cengage Values Speed to Execution and Quality When it Comes to Pentesting

Cengage is an educational content, technology, and services company for the higher education, K-12, professional, and library markets. Cengage cares deeply about protecting their customers’ data and respecting their privacy. Eric Galis, VP of Compliance and Security, looks for strong security partners to provide best-in-class services to make sure they are doing the right things for their more than 10 million students.

With Cobalt, Cengage is able to get a pentest easily up and running within 24 hours. This intersection of speed of execution and quality is what they value most about the Pentest as a Service (PtaaS) approach to security testing.

The Challenges



Lorem Ipsum Dolor

Paruptae posam et volupti volorumquia voluptassunt quam que odionsecae es mo erum id qui volora.



Lorem Ipsum Dolor

Paruptae posam et volupti volorumquia voluptassunt quam que odionsecae es mo erum id qui volora.



Lorem Ipsum Dolor

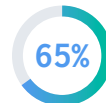
Paruptae posam et volupti volorumquia voluptassunt quam que odionsecae es mo erum id qui volora.

The Results



Lorem Ipsum Dolor

Paruptae posam et volupti volorumquia voluptassunt quam que odionsecae es mo erum id qui volora.



Lorem Ipsum Dolor

Paruptae posam et volupti volorumquia voluptassunt quam que odionsecae es mo erum id qui volora.



Lorem Ipsum Dolor

Paruptae posam et volupti volorumquia voluptassunt quam que odionsecae es mo erum id qui volora.

“The main benefits that we get from Cobalt are speed, scalability, and repeatability. We’re able to quickly launch and execute pentests; and beyond that, we’re able to see individual findings in real time and relay them to the engineering team so they can start triaging immediately.”



ERIC GALIS
V.P. Compliance and Security
Cengage

Key Benefits



Pentesting at speed



Speed to execution meets quality



The right pentesters with an ability to communicate effectively



Understanding product risk



Specialized skill sets for each pentest



An extension of your security team

With traditional pentesting, setup can be a time-consuming and labor-intensive process that just doesn't keep pace with the speed of modern development. Organizations practicing modern development need a pentest partner that is ready when they are.

Cobalt takes care of sourcing and setup, connecting Cengage to the right pentesters, with the right skill sets, based on their specific testing needs. In addition, the pentesters communicate and partner with security, product, and engineering in order to close those vulnerabilities once they've been found. By ensuring that each team has an understanding of the risk at the product level, they can make decisions on prioritization and timing. This entire process gives Cengage the ability to easily scale security testing.

Cengage was looking for something more than a transactional relationship; they wanted a pentest partner, and that is exactly what they've received with Cobalt. They work together, and Cobalt functions as an extension of their security team.

“Cobalt has allowed us to effectively scale our team. We can get a pentest up and running within 24 hours – regardless of whether we want to launch one test or five simultaneously. It gives us this ability to take the methodology that we want to apply to a pentest and scale it across different teams so that we can continue to focus on helping learners pursue their educational journey.”

ERIC GALIS - V.P. Compliance and Security, Cengage

Schedule a Demo Today →



cobalt.io | San Francisco | Berlin | Boston

© Cobalt 2021 [f](#) [in](#) [t](#) [ig](#) [v](#)

Learn more about how Cobalt can
transform your pentest process.

